

Boost Q4 SalesWith Hot Trends

Stephanie Preston & Kara Reilly

July 22-24, 2025

PRESENTERS



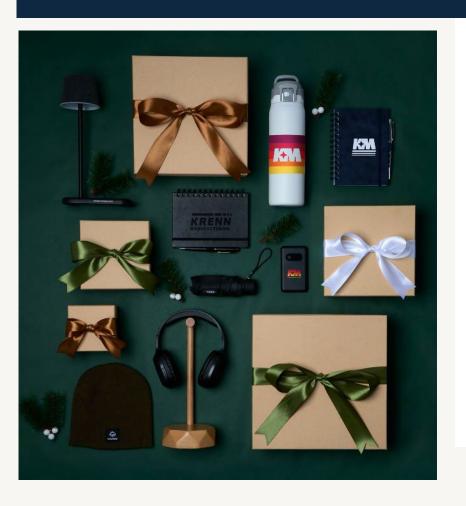
Stephanie Preston
Senior Marketing
Director



Kara Reilly
Senior Marketing
Manager



AGENDA



- 1. HOLIDAY GIFTING TRENDS
- 2. TOOLS TO HELP YOU DRIVE DEMAND
 - Holiday Lookbook
 - Flyers
 - Image Gallery
 - Decoration Simplified
- **3.** Q&A



Material Matters



Life on the Go



Everything



Elevated Wellness & Comfort



Elevated Everyday Items



Polished & Professional



Little Luxuries



Gifting Experience
Matters

Unexpected materials that elevate gift giving

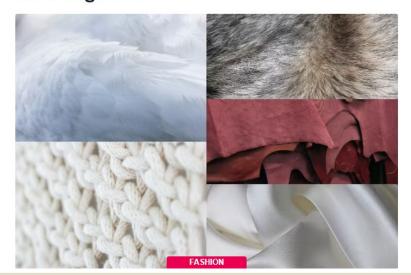


73% of consumers say product materials impact their decision to purchase, and 67% are willing to pay more for sustainable materials.

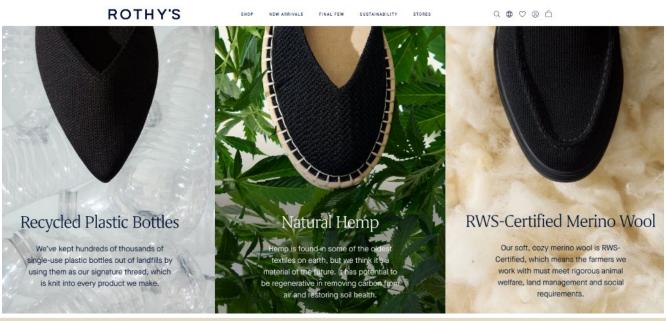
- McKinsey State of Fashion 2024

MoMA

5 Next Generation Materials and how brands are using them







Materials making function more thoughtful and gifting more interesting







- Blank \$82.75 [C]
- Water-repellent finish and ECOHEAT lining
- Jacket stows into built-in stuff sack in left pocket







0912-06Karst Pro Series Notebook

\$44.98 [D]



- 144 pages of stone paper-waterproof, tearproof and prevents ink bleed-through
- Organizational tools includes index and contents pages, plus a sticker pack

Decorate with: **Deboss | Silkscreen**





SM-5754
THE GOODS™ Recycled Felt
Shoulder Tote

\$9.99 [C]

- Recycled felt made from postconsumer recycled plastic bottles
- Durable 10" carry handle

Decorate with:
Silkscreen | Digital Transfer



Travel-ready, packable gifts for life on the go







Foldable



Versatile



Active



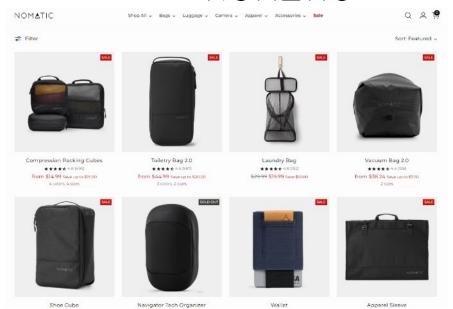
On-the-Go

Travel spending is projected to grow 8% YoY in Q4 2025

as hybrid work and leisure travel continue to blend.

— Statista Travel Trends Report

NOMATIC



patagonia

Shop Activism Sports Stories*

Women's Packable Clothing



Women's Sun Protection



Women's Shorts



Women's Swimwear

Shop



Duffels & Travel Bags

Shop



Smart, practical gifts designed for easy packing and on-the-go moments







THE GOODS™ Recycled Roll Duffle Bag

\$28.49 [C]

- Roomy main compartment with large zippered opening
- Detachable padded, adjustable carry strap

Decorate with:

Silkscreen | Digital Transfer | **Embroidery**



SM-2265

Zili Silicone Food Storage Bag 16oz

\$6.50 [C]







- Great for snacks, toiletries and more!
- High-quality food-grade silicone safe and durable

Decorate with:

Silkscreen



NEW! TM12611 Men's S-3XL TM92611 Women's XS-XL ANETO Lightweight Packable Jacket Blank \$29.92 [C]

- Women's style features cinched waist with adjustable drawstring
- 100% recycled polyester eco-friendly fabric

Decorate with:

Digital Transfer | Embroidery | Deboss



NEW! 7122-20

Find My 5,000 mAh 18W PD Power Bank with Digital Display
\$49.98 [C]

- Apple Find My compatibility helps locate the power bank via the Find My App
- Digital display shows real time power capacity

Decorate with: Laser | Digital Inkjet



8850-24 totes® 38" Mini Travel Umbrella

\$24.98 [C]

- Ultra-compact design folds down to just 5.9 inches for easy storage
- Perfect for travel and on-the-go use

Decorate with:

Silkscreen | Digital Transfer



Seasonal colors and monochrome styling meets sustainability



Calm



Earth Inspired



Purposeful



Seasonal



Eco-minded



Madewell



The Slim Straight Utility Pant

Medium Crossbody Bag in Suede

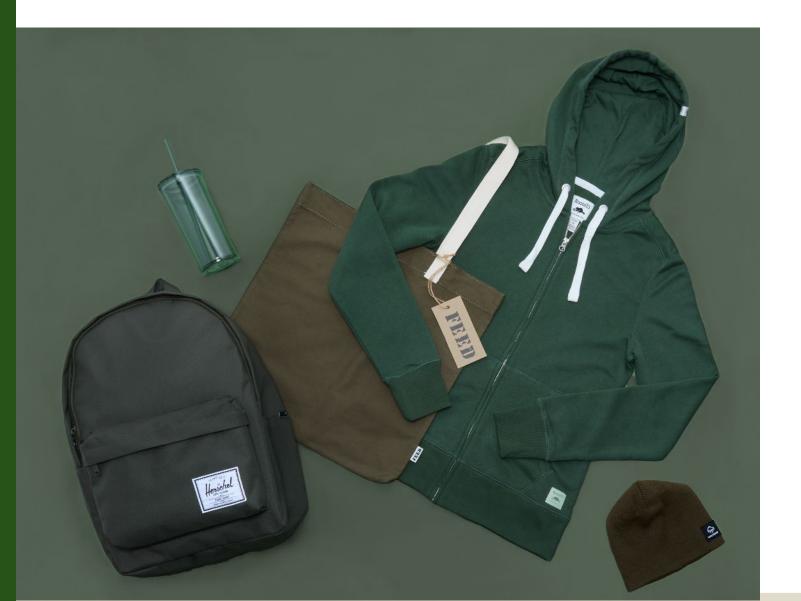


BEST SELLER
The Greta Ballet Flat Mule

YETI



A grounded seasonal palette that's trend-right, versatile, and ready to lead.





2009-23
Herschel Eco XL Classic 15"
Laptop Backpack
\$74.99 [E]



 Tonal stripe liner made from 100% recycled polyester

Decorate with:

Digital Transfer | Embroidery







1602-24
Marly Recycled Acrylic
Tumbler 16oz
\$6.78 [C]

- Durable double-wall construction - maintains cold temperatures and minimizes condensation
- Matching straw included

Decorate with:

Silkscreen | Digital Color

Print



9009-16
FEED Organic Cotton
Convention Tote
\$9.98 [D]

- Provides 3 school meals to kids around the world
- 8oz. 100% GOTS Certified Organic cotton
- Convenient pen loop in webbing at handles

Decorate with:
Silkscreen | Digital
Transfer | Embroidery



TM18138 Men's S-5XL **TM98138** Women's XS-3XL Roots73 PADDLECREEK Full Zip Fleece Hoodie



- Made with super soft, lowshrink sueded fleece with a jersey lined hood
- Hidden security pocket to keep your valuables safe

Decorate with:

Embroidery | Digital Transfer |

HXD



TM39008Wolverine Knit Work
Beanie

Blank \$16.54 [D]



- acrylic
- Lightweight and packable perfect for year-round wear

Decorate with: **Embroidery**

TREND: UNWIND & UPLIFT

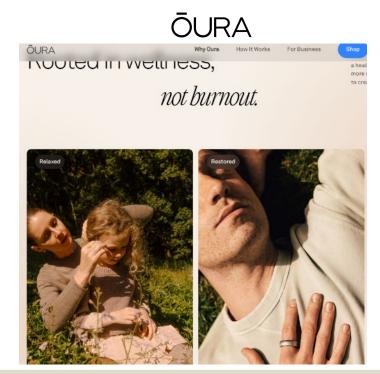


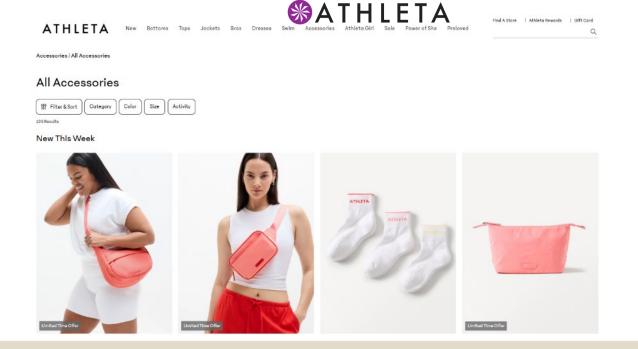
Gifts that prioritize rest, calm and mental well-being



70% of shoppers
say they plan to gift "self-care"
products this holiday season,
including comfort apparel, relaxation
accessories, and wellness tech.

— Shopify Holiday Trends Report





Gifts that promote balance, peace and self-care



SM-6969

Buddy 24oz Recycled Protein Shaker Bottle

\$5.56 [C]

Decorate with: Color Pad Print



NEW! TM18176 Men's S-5XL TM98176 Women's XS-3XL DARA Recycled Tech Quarter Zip

Blank \$26.58 [C]

- Made from 100% recycled polyester sustainable fabric
- Moisture-wicking and UPF 50+

Decorate with:

Embroidery | Laser | Digital Transfer | Deboss



1601-10Hydro Flask Tag Along Tote

\$19.99 [E]



- Packs down into interior pocket for easy storage
- Internal pocket with hook-andloop closure

Decorate with:

Silkscreen | Digital Transfer | Embroidery



NEW! 1414-03

Vitruvi Plug-in Wall Diffuser Bundle with Forest Rain Scent Refill

\$54.99 [E]

- Gift-ready bundle ready for use out of the box
- Compact scenting ideal for spaces up to 200 sq. ft. like bedrooms, bathrooms and home offices

Decorate with:

Color Pad Print



1601-08Field and Co. Stoneware Mug 11oz

\$7.47 [C]



- Rustic stoneware design
- Glossy glaze interior finish to prevent stains

Decorate with: **Silkscreen**



7142-72 Wellable™ Bluetooth Sleep Mask

\$34.98 [C]



- Extra-soft nylon with cushioned eye pads
- Hidden Bluetooth speakers and ten white noise options

Decorate with: Laser | Digital Inkjet

PCNA

TREND: EVERYDAY, UPGRADED

Daily-use items reimagined with modern design and function



Beautiful



Multi-functional







Elevated

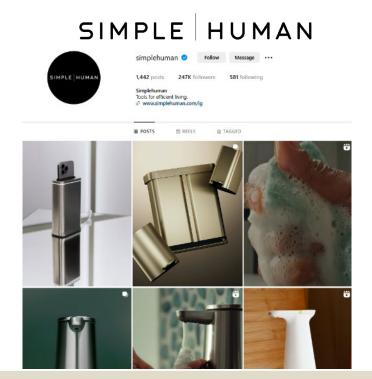


Practical

Form + **Function**

65% of consumers

prioritize everyday usefulness in gift-giving — but 59% also want it to feel "aesthetic or elevated." — Deloitte Holiday Retail Survey





PCNA

DAILY ESSENTIALS REIMAGINED

Smart design meets everyday function





Unique prism effect inside



1602-09

Elite Geometry Recycled Stainless Tumbler 16oz

\$17.13 [C]



- Unique prism effect inside the tumbler
- Faceted lid design accentuates interior prism effect
- Double-wall stainless steel with copper vacuum insulation

Decorate with:

Digital Color Print | Laser | Laser Plus | Silkscreen

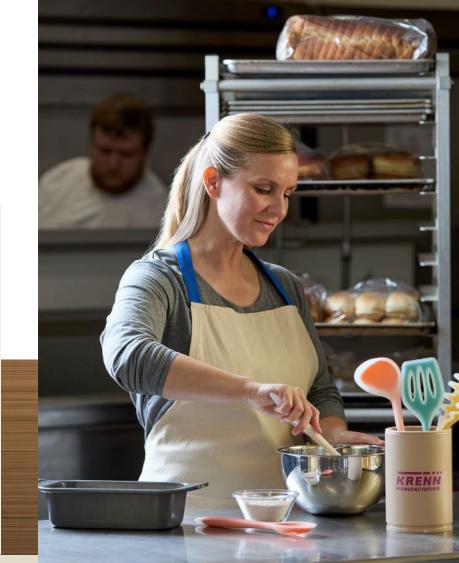
NEW! 7773-10

Silicone Cooking Utensil Set

\$23.28 [C]

- Comprehensive utensil set
- Heat-resistant silicone heads won't chip, crack, or absorb food odors or flavors
- Non-scratch material

Decorate with: Silkscreen







NEW! 7197-72

Sound Shine Desktop Lamp and Bluetooth Speaker

\$29.98 [C]

 5-in-1 desktop essential includes a removable lamp, Bluetooth speaker, 15W wireless charging pad and 2 charging ports

Decorate with: **Digital Inkjet**



1602-12

Doppio Stackable Recycled Mug Set 6oz

\$30.48 [C]

- _
- Set includes two 6oz mugs made from recycled stainless steel
- Space-saving, stackable design

Decorate with:

Laser | Laser Plus | Silkscreen

Sophisticated gear for elevated work-life gifting











Stylish

Functional

High-end

wear on and off the course.

Versatile

Useful

48% of corporate gift
buyers say they're increasing
budgets in 2025 with a focus on
"retail-quality" executive gifts
— Coresight Research B2B Gifting Study

RHONE



asking for Available in Silm and Athletic



Portable power perfected

Ultra-fast, compact, premium power that goes everywhere

Shop Now

High-end gifts for the one who "has it all"





1600-61

Ember Temperature Control Smart Mug 14 oz

\$179.98 [G]

- Smart LED indicates when beverage has reached its perfect temperature
- Select your temperature with the Ember app

Decorate with:

Laser



2256-06STITCH® Ultimate Garment Bag

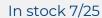
\$328.00 [C]



- Water and stain resistant with sealed zippers
- Elastic pocket on inside of both sides for shoes

Decorate with:

Digital Inkjet | Embroidery





NEW! 7125-07

Nimble Fold 3-in-1 Wireless Charger

\$139.99 [E]

- Power 3 devices at once
- Up to 15W high-speed charging
- Foldable, travel-ready design

Decorate with:

Digital Inkjet



NEW! 7196-35

Skullcandy Dime® Evo True Wireless Earbuds

\$49.99 [E]

- Up to 36 hours of battery life 8 hours in earbuds and 28 hours in the charging case
- Clip-anywhere charging case

Decorate with: **Digital Inkjet**



NEW! 7124-28

mophie® Cable Travel Kit

\$59.99 [E]

- Three-in-One Charging Solution-Includes USB-A to Lightning, USB-C to Lightning, and USB-C to USB-C
- Apple device compatible

Decorate with:

Laser | Digital Inkjet

Budget-friendly gifts that feel premium and useful











Low Cost

High Impact

Joyful

Giftable

Fun

76% of Gen Z and Millennial shoppers

say they'd prefer multiple "affordable luxuries"

over one expensive gift.

— Pinterest Predicts + Klarna Report

TRADER JOE'S



A Trader Joe's mini tote bag is shown in Palmyra, NJ, on March 13. The bag is the latest item to cause a stir on social media, so much so that resellers are taking advantage of the hype. (Christina Paciolla/AP via CNN Newsource)

























Perfectly sized to stand alone or shine as the finishing touch



SM-1413Mini Personal Diffuser

\$19.98 [C]

- Compact and portable ideal for home, work or travel
- Easy-to-use twist lid allows simple addition of your favorite essential oils

Decorate with: **Digital Inkjet**

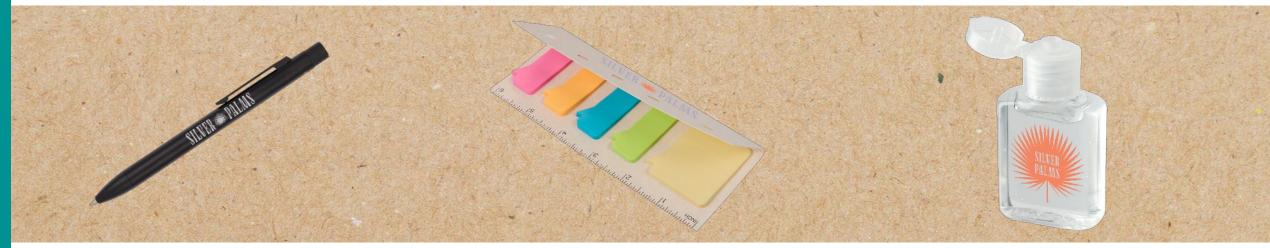
SM-9568 Safety Alarm Keychain

\$17.08 [C]

- Loud 120dB alarm
- 40 lumen LED light includes two modes, constant and flashing

Decorate with: Color Pad Print





NEW! 1066-67

Wellable™ Recycled Brass Gel Pen



\$6.18 [C]

- Recycled brass barrel
- Smooth matte finish comfortable to hold for extended writing sessions

Decorate with:

Laser | Digital Inkjet

SM-9031

Recycled Milk Carton Sticky Notes and Ruler Pad

\$1.69 [C]

- Multi-functional design combines sticky notes and a 6-inch ruler in one convenient tool
- Five colored sticky notes

Decorate with: **Color Pad Print**

SM-1609

0.5 Gel Hand Sanitizer

\$1.33 [C]

 80% alcohol formula – meets FDA guidelines for hand sanitizing effectiveness

Decorate with: **Color Pad Print** Retail recognition drives perceived value and makes your gift feel instantly premium









• Iululemon

Trust

Excitement





61% of corporate buyers

say brand-name products help reinforce their company's own quality and values.

— PPAI Holiday Gifting Study

73% of consumers

when receiving a gift from a well-known retail brand.

— Coresight Research 2024 Holiday
Gifting Report

STANLEY: ALWAYS A GOOD IDEA





1603-21

Stanley Quencher
ProTour Tumbler 40oz **\$50.00 [E]**

- Leakproof ProTour Flip Straw lid
- Double-wall vacuum insulation

Decorate with:

Silkscreen | Laser | Laser Plus

NEW! 1603-22

Stanley Quencher
ProTour Tumbler 30oz **\$40.00 [E]**

- Leakproof ProTour Flip Straw lid
- Double-wall vacuum insulation











Decorate with:

Silkscreen | Laser | Laser Plus







\$50.00 [E]



- Leakproof ProTour Flip Straw lid
- Double-wall vacuum insulation

Decorate with:
Silkscreen | Laser | Laser Plus



1603-04

Stanley IceFlow™ Flip Straw Tumbler 20oz \$40.00 [E]



- Leakproof flip straw
- Easy-to-carry handle

Decorate with:

Silkscreen | Laser | Laser Plus



2009-66
Herschel Recycled Classic Tote
\$44.99 [E]

- EcoSystem[™] 600D Fabric made from 100% recycled postconsumer water bottles
- Internal storage sleeve

Decorate with: **Digital Transfer | Embroidery**



2009-02
Herschel Retreat 15" Computer
Backpack
\$104.99 [E]

- Drawstring design cinches shut
- Dual buckled strap detail provides a stylish touch

Decorate with: **Digital Transfer | Embroidery**





2009-34
Herschel Pop Quiz 30 Can
Cooler
\$104.63 [E]

- Fits 30 cans
- 100% recycled main body and coated base

Decorate with: **Digital Transfer**



2009-38
Herschel Kaslo Recycled 15"
Computer Backpack
\$134.99 [E]

- Adjustable padded shoulder straps
- Removable sternum strap
- Main compartment with zippered mesh storage sleeve

Decorate with: **Digital Transfer | Embroidery**



2009-45
Herschel Recycled Novel Duffle
\$114.96 [E]

- Waterproof zippered closure
- Removable sternum strap
- Main compartment with zippered mesh storage sleeve

Decorate with: **Digital Transfer | Embroidery**



WITH OVER 165 YEARS OF HERITAGE IN GOLF, FOOTJOY IS THE #1 SHOE AND GLOVE BRAND ON

TOUR—AND A TRUSTED NAME IN GOLF APPAREL FOR DECADES. KNOWN FOR PAIRING

PERFORMANCE TECHNOLOGY WITH POLISHED, COURSE-READY STYLE, FOOTJOY APPAREL HAS

LONG BEEN A STAPLE IN PRO SHOPS, TOURNAMENTS, AND TEAM PROGRAMS ACROSS THE COUNTRY.

NOW AVAILABLE IN THE PCNA ASSORTMENT, THE FOOTJOY APPAREL LINE BRINGS RETAIL-TRUSTED POLOS, MID-LAYERS, AND OUTERWEAR INTO THE BRANDED SPACE—IDEAL FOR CORPORATE GOLF, PREMIUM INCENTIVES, AND TRAVEL-READY UNIFORMING.





ONE BRAND - THREE FUNCTIONAL CATEGORIES

11 premium apparel styles designed for performance, polish, and on-brand wearability.

The lineup is organized by function to help build out smart, cohesive looks.



Base Layer EssentialsTimeless polos built for comfort, movement, and visibility on or off the course



Performance Mid Layers
Lightweight layering designed to adapt to changing temperatures



Outerwear for Any Weather
Weather-ready, travel-friendly styles with performance
features and classic styling

Packaging, Kitting & Personalization Are the New Luxe











Branded

Thoughtful

Easy Gifting

Seamless Delivery

Memorable

64% of consumers

say packaging impacts gift
satisfaction — and 1 in 3 say it's as
important as the product itself.
— Packaging Matters Study, WestRock

Etsy



Engraved Water Bottles With Str... 4.9 ★ (64.7k

\$26.36 \$82.95

+ Add to cart | More like this +



Personalized Stainless Steel Wat... 4.7 ★ (1. SEVEIGHT

\$5.40 \$17.99

+ Add to cart More like this



ersonalized Tumbler with Lid a... 4.8 Dropxonedesign

\$4.45 \$9.99 Sale ends in 9 hours

+ Add to cart More like this

ANTHROPOLOGIE











Kitting Made Easy

Make a lasting impression with our Perfectly Packaged service!

- Add a personal touch
- Mix and match products, and we'll kit them together with decorative packaging
- Unlimited drop shipments, enabling direct delivery to homes, offices, or events
- NEW! Holiday Box Template Available Now



Simplify gift-giving this holiday season using online storefronts!

FREE stores!

No fees for stores of any type or size

Fast, direct drop shipping!

One trusted supplier + NEW bulk shipping options

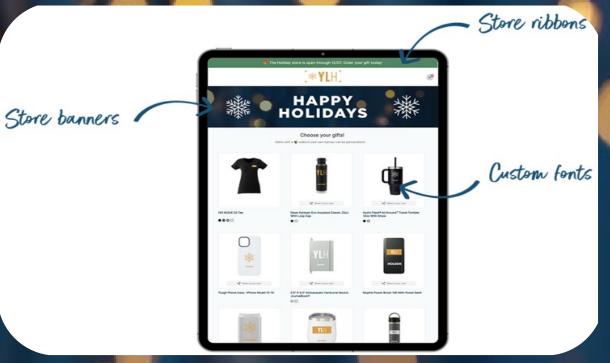
No inventory, no minimums!
(MOQ=1) and no inventory

Personalization **
powered by POD!

Eliminate stress and say goodbye the guesswork

Make Holiday Gifting Magical

Elevate your holiday store with new features like custom banners, ribbon messages and fonts for a more engaging experience.



Online stores made easy—book a demo or get started today at getgivee.com!





TOOLS TO HELP YOU SELL

Stephanie PrestonSenior Marketing Director



MADE to GIFT

From impactful little luxuries to elevated executive picks, every page is designed to spark ideas and make gifting more personal, purposeful, and unforgettable.

Your Holiday Selling Tool Kit







Flyers



Product Groupings



Image Downloads

ELEVATE YOUR PITCH WITH LIFESTYLE PHOTOGRAPHY

























Instantly Branded. Instantly Impressive



WHAT IS A BRANDBOOK?

BrandBooks are custom catalogs and flyers that can have distributor or end client logos added to every product to create high impact end client selling tools.

HOW TO REQUEST

Your rep can help build BrandBooks for you and your customers or visit our request form to get started!

https://www.pcna.com/brandbook-request-page

Wow buyers, look more polished and win more business!

TOOLS TO HELP YOU SELL: DEALS PAGE

ALL-IN SPEC SAMPLE OFFERS

Spec Samples Drive Conversion!

- Refreshed Quarterly New products at various price points every quarter
- Affordable Includes product, decoration, set-up and freight
- Category Choices Available for Drinkware, Bags, Apparel







BAGS

APPAREL

DRINKWARE

BONUS: If spec sample converts to order, the setup fee is waived!



Get The Dade Polo for \$5!

IN STOCK AND PRICE LOCKED PRODUCTS

THROUGH 2025





Elevated Deco & TRENDING APPAREL

The Right Spot for Every Story



TM18176 / TM98176DARA Recycled Tech Quarter Zip

High-End Looks. Low-End Costs.



Stand out without spending big.

Affordable wow-factor for every brand

Decorate with:

Embroidery | texture & professionalism on Bags & Blankets **Full-color Digital** | vibrant & versatile branded Drinkware **Laser** | clean, modern, and permanent branding effect.

Digital wrap and Laser only 80¢ [G] for budget-friendly Bullet products







SM-7757Heather 18" Duffle Bag **\$12.99 [C]**

SM-8799 Cozy Fleece Blanket \$8.68 [C]

9 Pece Blanket

SM-6789

Pacific Aluminum Sports Bottle 26oz

\$5.48 [C]







· VISIT US AT BOOTH #413

• CHECK OUT TOOLS & RESOURCES ON PCNA.COM

THANK YOU!





Share your feedback on the session with us!

